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## A DIVERSIFIED ROYALTY AND STREAMING COMPANY



Trident has a portfolio of exploration, development & cash generative producing mining royalties, and is continuing to grow



Trident has a portfolio which broadly mirrors
the commodity exposure of the global
mining sector, while competitors are
predominately precious metals focused



Active deal sourcing – acquiring existing assets from natural sellers and writing new royalties and streams to rapidly build scale



Acquiring royalties and streams in resourcefriendly jurisdictions worldwide while competitors are very heavily weighted to North and South America



Targeting a blended, post-tax portfolio return of >15% IRR¹, while maintaining a low-overhead model capable of scaling with the business



Cashflow positive & well-funded to execute on royalty strategy from balance sheet cash and ongoing royalty revenue. Signed debt mandate for \$10 million and listed equity which allows Trident to use equity for transactions



Board and management with **strong transactional experience** across multiple commodities and jurisdictions, coupled with advisor team with deep industry networks

<sup>&</sup>lt;sup>1</sup> Current long-term target, subject to change and not necessarily reflective of the present portfolio

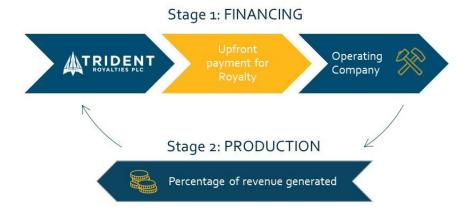
## WHAT ARE ROYALTIES?



# Royalties and streams provide investors with exposure to commodity prices as a percentage of mining turnover, with multiple upside opportunities

#### Sources of Royalties

- Royalties entitle the royalty holder to a percentage of revenue from the underlying asset(s).
- Royalties are created by:
  - 1. Direct financing of mine developers & operators



2. From legacy corporate activities or transactions (such as asset sales, M&A, joint venture arrangements, etc.)

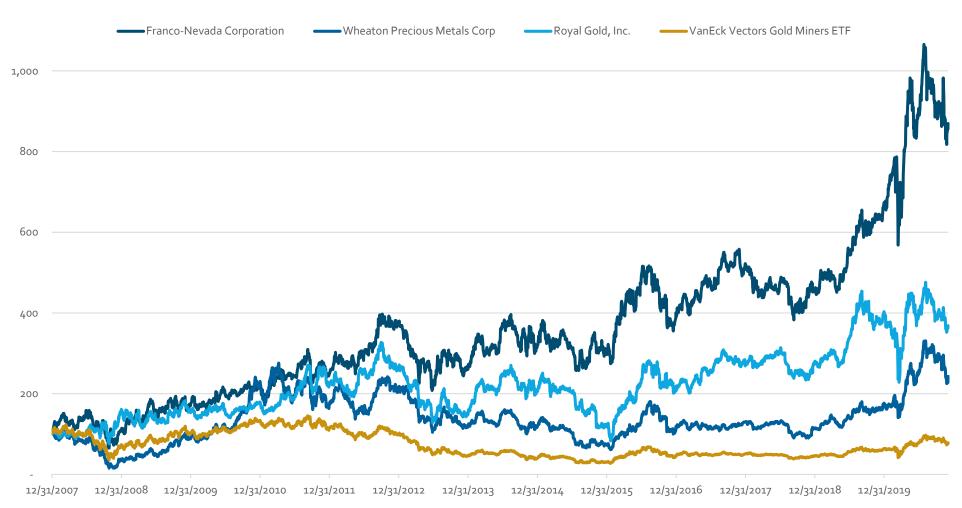
#### Benefits of Royalties

- Royalties are high yielding investments that rank senior in the capital structure and often secured.
- Royalties provide direct exposure to commodity prices, acting as an inflation hedge, while not directly exposed to capital or operating costs of the underlying assets.
- Base case return comes from royalty payments on life-of-mine project revenues. Additional upside from:
  - Expansion of Resources and Reserves to extend the life-ofmine beyond original plan. Exploration success adds value at no additional cost to the royalty holder.
  - Project throughput expansions ore being processed on a larger scale than originally anticipated and / or more quickly – pulling forward revenues at no additional cost to the royalty holder.
- Royalty companies trade at attractive valuation multiples relative to mining equities by aggregating individual assets to diversify risk and grow scale, while maintaining exposure to asset and commodity upside.

# ROYALTY COMPANY PERFORMANCE VS. EQUITIES



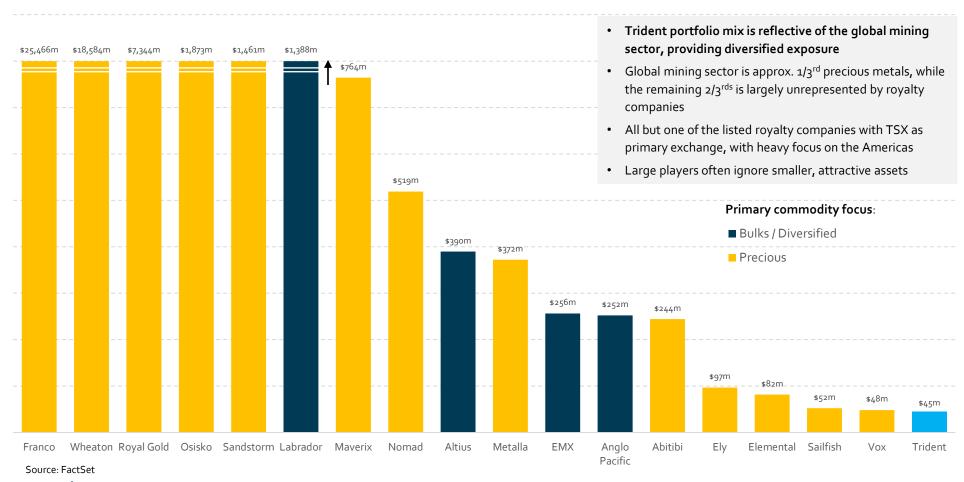
# Royalty companies have outperformed mining companies, with a lower risk profile



# GAPS EXIST IN CURRENT ROYALTY UNIVERSE



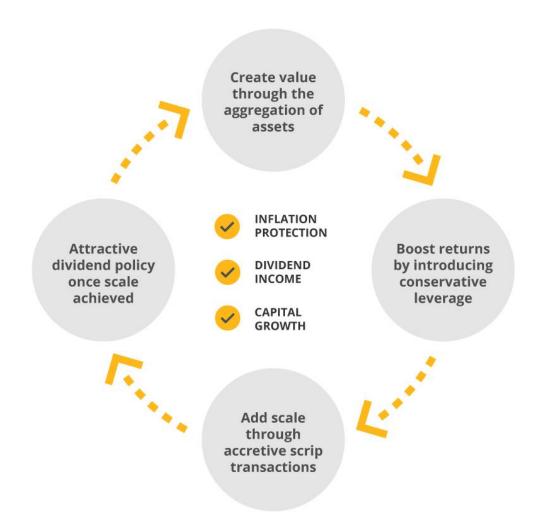
# Royalty & streaming space dominated by majors and precious metal specialists Opportunities currently overlooked by the sector



# STRATEGIC APPROACH



# A scalable and repeatable business model to create value



# CRITICAL MASS LEADING TO RAPID GROWTH PHASE



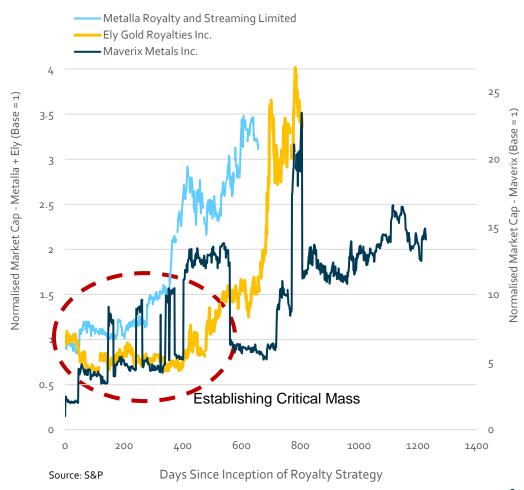
# Recent precedents in precious metals show pathway to rapid growth & value creation

#### Trident establishing "critical mass":

- Accelerated growth relative to peers at a similar stage in their life cycles
- A total of 8 royalties acquired to-date
- Material free cashflow from recently acquired royalties
- Robust pipeline of potential additional acquisitions
- Increasing investor awareness

#### Critical mass is typically followed by rapid growth:

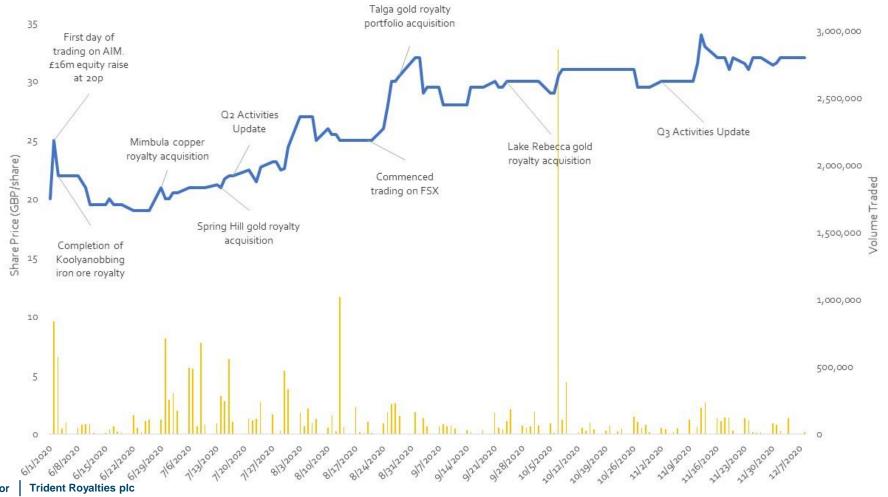
- Improved access to capital (international shareholder register and access to low-cost debt for acquisition finance)
- Material revenue growth with fixed overheads
- Growth and diversification of portfolio



# TRIDENT RAPIDLY ESTABLISHING 'CRITICAL MASS'



# Building scale since AIM listing 8 royalties acquired over bulk commodities, base & precious metals assets



#### TRIDENT ROYALTY PORTFOLIO

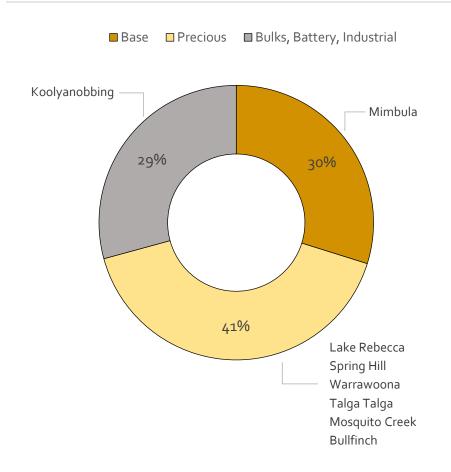


# 5 deals agreed in 7 months since AIM listing – Cash on hand, debt capacity and listed equity available for further deals

#### Trident Royalty Portfolio

#### **Primary** Commodity Status Asset<sup>1</sup> Operator Country Koolyanobbing Mineral Iron Ore Producing Australia (Deception Pit) Resources Moxico Producing Mimbula Zambia Copper Resources Apollo Gold Development Lake Rebecca Australia Consolidated Gold Development Spring Hill PC Gold Australia Development / Calidus Gold Australia Warrawoona in construction Resources Novo Gold Development Talga Talga Australia Resources Nimble Mosquito Creek Gold Exploration Australia Resources Bullfinch Gold Exploration **Torque Metals** Australia

Trident Portfolio by Commodity<sup>2</sup>



<sup>&</sup>lt;sup>1</sup> Note that not all royalties cover the entirety of the operator project areas. The specific royalty tenements are noted on the individual asset slides

<sup>&</sup>lt;sup>2</sup> Based on total royalty acquisition purchase prices (USD:AUD FX of \$0.70)

# **KEY ASSETS: KOOLYANOBBING IRON ORE ROYALTY**



# 1.5% FOB Revenue Royalty over production from Koolyanobbing (Deception Pit)

Project: Koolyanobbing (Deception Pit)	
Commodity	Iron Ore
Location	Western Australia
Stage	Production
Operator	Mineral Resources (ASX: MIN)
Mining method	Open pit, Direct Ship Ore
Production rate (all pits)	11Mtpa (expansion underway)

Reserves & Resources (Deception Pit)	
Total Reserves	9.3Mt @ 59.9% Fe
Total Resources	19.5Mt @ 59.9% Fe

Reserves & Resources (Yilgarn)	
Total Reserves	40.8Mt @ 58.2% Fe
Total Resources	108.6Mt @ 56.8% Fe

Source: Mineral Resources 20 November 2019 ASX Announcement

- Paying royalty covering the M77/1259 tenement part of the Deception Pit, highest Fe grade pit of the Yilgarn Reserves
- Operated by Mineral Resources, recognised for its innovative approach to mining and well positioned to maximize value from Koolyanobbing
- Recently announced regional strategy to underpin a long-life, highvalue iron ore export business in the Southern part of WA
- Last reported quarterly revenue payment of approx. A\$0.7m with a total of nearly A\$2.1m paid in the first three quarters of 2020. Expected to continue to increase with regional expansion



Photo Credit: Mineral Resources

## **KEY ASSETS: MIMBULA COPPER ROYALTY**



# 1.25% Gross Revenue Royalty over copper production from the Mimbula Mine

Project: Mimbula	
Commodity	Copper
Location	Zambia
Stage	Production
Operator	Moxico Resources Plc (private)
Mining method	Open pit

Mimbula and Zuka Resources (JORC 2012)*	
Measured	51.7Mt @ 1.0% TCu
Indicated	25.4Mt @ 0.91% TCu
Inferred	16.7M @ 0.95%TCu
Total	93.7Mt @ 0.97%TCu
Mimbula Reserve (JORC 2012)	

Source: Moxico Resources Plc (August 2019)

Proven and Probable

67.5Mt @ 0.92% Tcu

- Paying royalty over the Mimbula Mine, currently ramping up production of LME Grade A (99.99% purity) copper cathode
- Minimum payment schedule ensures, at a minimum, Trident to be paid US\$5M within three years, after which royalty rate reverts to 0.3% GRR. Initial revenue received in Q3 2020.
- Mimbula Resource underpins a long-life, high-value mid-tier copper producer led by an experienced team targeting steady state copper production to exceed that required for the minimum payment schedule
- Copper market is widely reported to enter into a supply deficit



<sup>\*</sup> Mimbula Resources are JORC (2012) compliant, While Zuka Resource is non-compliant. See announcement dated 29 June 2020 for Resource breakdown.

## **KEY ASSETS: LAKE REBECCA GOLD ROYALTY**



# 1.5% Net Smelter Revenue over production from the Lake Rebecca Gold Project

Project: Lake Rebecca	
Commodity	Gold
Location	Australia
Stage	Development
Operator	Apollo Consolidated (ASX:AOP)
Mining method	Open pit

Resources (JORC 2012)	
Indicated	11.7Mt @ 1.5g/t for 550koz
Inferred	15.4Mt @ 1.og/t for 485koz
Total	27.1Mt @ 1.2g/t for 1.035Moz

Royalty Tenements	
Tenement	E28/1610 (currently being converted to M 28/400)

Source: Apollo Consolidated announcement titled "1.0 Million Ounce Maiden Gold Mineral Resources Lake Rebecca" dated 10th February 2020

- 1.5% royalty over the entire Lake Rebecca Gold Project
- Maiden Resource announced in Feb 2020 containing +1Moz with significant prospects for tonnage and classification upgrades from new and existing targets
- Located in an attractive jurisdiction, proximal to multiple existing mines and operators
- Being aggressively advanced by a well-funded operator
- Production anticipated to begin in 2023, providing Trident with significant and long-life cashflow

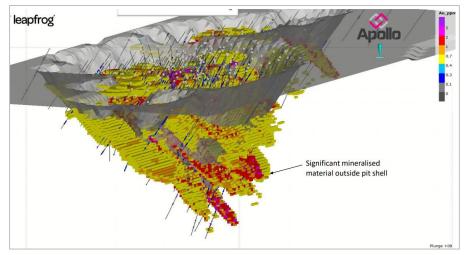


Photo Credit: Apollo Consolidated

#### **DEEP OPPORTUNITY PIPELINE**

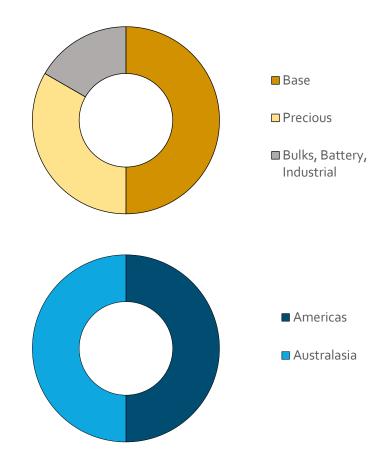


# Multiple opportunities being assessed across a broad range of commodities

#### **Opportunity Pipeline**

- Trident has set a fast pace in building its portfolio, supported by a robust pipeline
- Large opportunity set across multiple commodities, including:
  - Base and precious metals, bulk commodities and battery / industrial minerals
- Unlike precious-focused peers, Trident has the flexibility to pivot between commodities to find the best value
- Opportunities primarily focused on Tier 1 mining jurisdictions and lower-risk EMs
- Includes a mix of existing royalties and new royalty opportunities, with potential "package / portfolio" deals
- Well-funded to execute via cash-on-hand, use of equity, and progressing of \$10 million debt mandate

# Breadth of commodities & jurisdictions<sup>1</sup>



#### LOW OVERHEAD MODEL



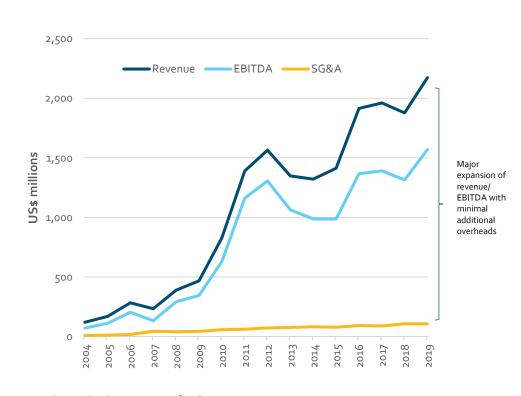
# Royalty model allows for significant growth with minimal expansion of cost base

#### Low Overhead Model

#### Royalty model scales very efficiently, minimal additional SG&A required to manage expanding business

- Low overhead model unlike miners, royalty companies do not operate mines and can therefore maintain much lower headcount
- Royalty and stream exposure vs. direct operation / development of mining assets facilitates:
  - Cost control by eliminating exposure to operating and capital costs and resultant risk of margin erosion
  - However, royalties and streams still provide Trident with exploration and expansion upside
- Wheaton Precious Metals, Franco Nevada and Royal Gold have expanded revenue by US\$2.1 billion over the last 15 years whilst SG&A expenses only increased by US\$94 million

#### WPM, Franco & Royal Gold



Source: FactSet; aggregate of each 2004-2019

#### **MANAGEMENT**





Adam Davidson
Chief Executive Officer
Executive Director

Over 10 years' experience in the natural resources sector

Extensive mining capital markets experience

Previously with Resource Capital Funds, BMO Capital Markets, and Orica Mining

Graduate of the Australian Institute of Company Directors and previously served as a Non-Executive Director of private gold producer, RG Gold



Tyron Rees, CFA
Vice-President,
Corporate Development

Over 10 years' experience in the natural resources sector

Metallurgical Engineer with significant experience in financial markets having held various roles with Resource Capital Funds, Sandfire Resources, and Newmont Goldcorp

Graduate of the Australian Institute of Company Directors and CFA Charterholder



Martin Page Chief Financial Officer

Martin Page has over 10 years' experience in the natural resources sector

Extensive experience developing and leading finance functions in both the capital and private markets.

Most recently CFO of Toro Gold Limited, a West African gold producer, that was sold to Resolute Mining for US\$300m. Prior to Toro, he was CFO at Curzon Resources, a natural resources investment firm and before that as Head of Finance at Amara Mining plc; a West African gold operator.

Chartered Accountant with over 15 years post qualification experience.



Julien Bosché Vice-President, Investments

Julien Bosché has over a decade of experience in the natural resources sector across commodities, jurisdictions, project stage, and investment types.

Previously with Pala Investments a leading metals and mining focused investment firm. Prior to Pala, International Finance Corporation's mining division in Washington, D.C. and the M&A group in Citigroup's investment banking division in New York.

#### **BOARD OF DIRECTORS**





James Kelly
Non-Executive
Chairman

Over 19 years' experience in the natural resources sector

Extensive experience in corporate finance, strategy and capital allocation

Previously a senior member of the Xstrata plc group business development team. Following the merger with Glencore plc, was part of the team which founded Greenstone Resources LP

Held roles as Non-Executive & Executive Director of Cradle Resources Ltd



Adam Davidson
Chief Executive Officer
Executive Director

Over 10 years' experience in the natural resources sector

Extensive mining capital markets experience

Previously with Resource Capital Funds, BMO Capital Markets, and Orica Mining

Graduate of the Australian Institute of Company Directors and previously served as a Non-Executive Director of private gold producer, RG Gold



Mark Potter
Non-Executive
Director

Over 14 years' experience in natural resources sector

Currently serves as the Chief Investment Officer of Metal Tiger plc and is the Founder and a Partner of Sita Capital Partners LLP

Formerly Director and CIO of Anglo Pacific Group plc

Previously founding member and Investment Principal for Audley Capital Advisors LLP



Al Gourley Non-Executive Director

Over 20 years' experience in the natural resources sector

Currently Managing Partner of Fasken Martineau, an international law firm specialised in finance and asset transactions in the natural resource industry

Previously a director of several TSX, TSX-V and AIM listed mining and exploration companies

Member of the Solicitors
Regulatory Authority (England and
Wales), The Ontario Law Society
and Chairman of the Board of the
World Association of Mining
Lawyers (WAOML)



Helen Pein Non-Executive Director

Over 30 years' experience in natural resources sector

Currently serves as a director of Pan Iberia Ltd and Panex Resources Pty Ltd

Formerly Director of Pangea Exploration Pty Ltd, a company affiliated with Denham Capital where she was part of the team directly responsible for the discovery of a number of world-class gold and mineral sands deposit across Africa.

Helen is a recipient of the Gencor Geology Award

# **CORPORATE OVERVIEW & SUMMARY**



# Clean capital structure, strong shareholder register, well-funded for continued growth

## **Highlights**

- Listed on the AIM Market of the London Stock Exchange (Ticker: TRR) with secondary Frankfurt listing
- Current portfolio of two cash generative royalties & six development / exploration stage royalties. Cashflow positive
- Well-funded to continue to execute on strategy of building critical mass in Trident's royalty portfolio
- Mandate letter signed with Tribeca Global Resources Credit to potentially provide additional \$10 million in debt
- Strong shareholder appreciation since IPOing at 20p/ share
- Royalty payments of nearly A\$2.1m from Koolyanobbing Royalty in first three quarters of 2020. First revenue from Mimbula in Q3, with production ramp-up accelerating

#### Selected Institutional Shareholders













# Capital Structure

Share Price	32p (8 Dec)
Shares Outstanding	105,362,556
Options¹	3,125,000
Management Ownership (fully diluted)	2.9%
Approx. Cash & Equivalents <sup>2</sup>	US\$12.68 million

<sup>&</sup>lt;sup>1</sup> Options exercisable in three equal tranches priced at the IPO price or higher: 20p, 24p, and 28p

<sup>&</sup>lt;sup>2</sup> 30 September 2020 cash balance



# **General Enquiries**

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