



# The Asian opportunity

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November 2025

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# Asia Pacific

A diversified market



**Diversified opportunities**



**Corporate reform**



**Cheaper currency**



**Changing demographic**



**Shareholder return**



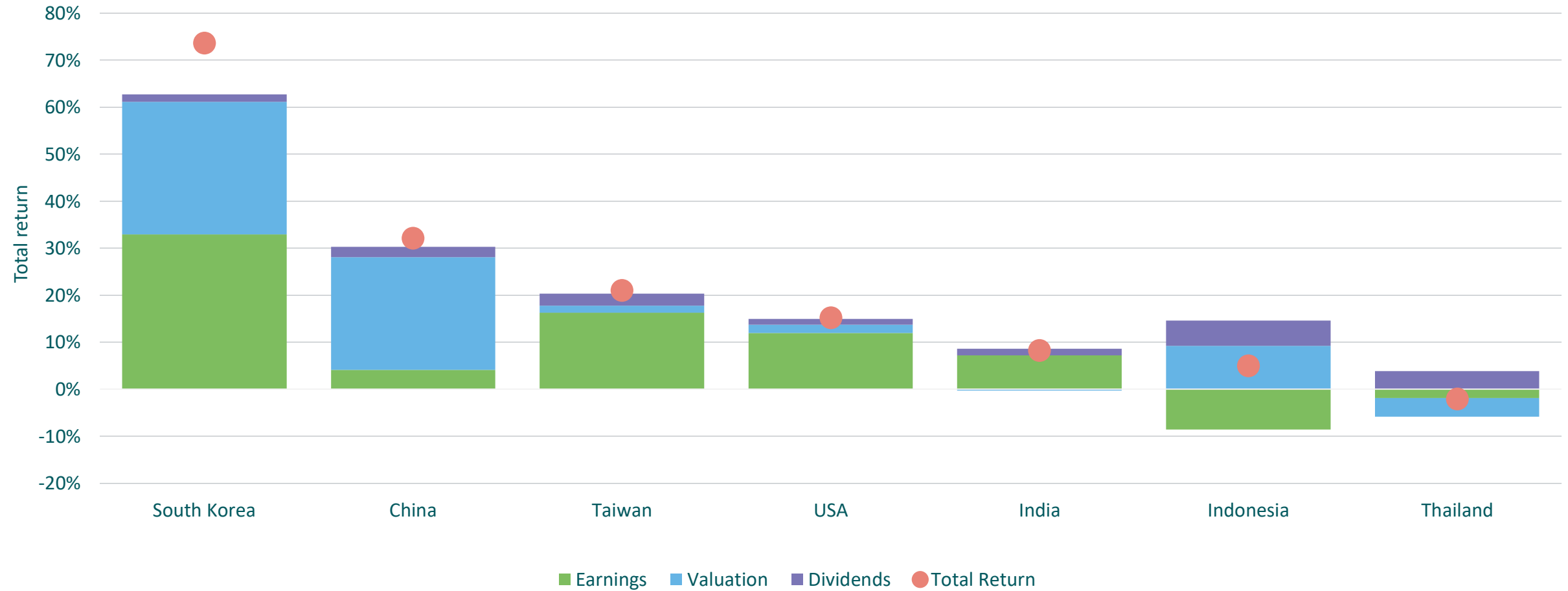
**The “uninvestible” China?**

# Market environment

## Sources of total return

Past performance is not a guide to future performance

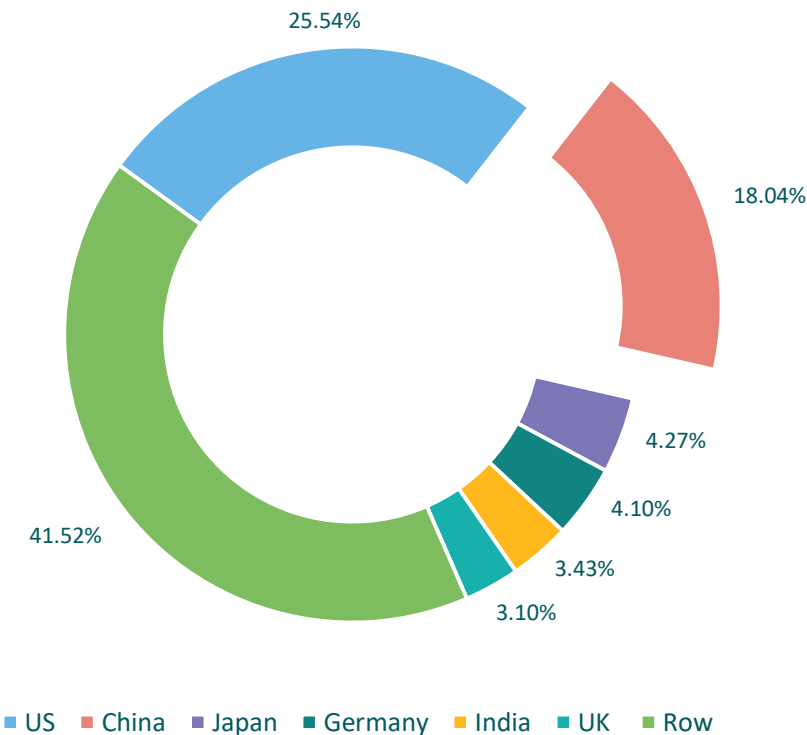
### Equity sources of total return, in local currency: YTD



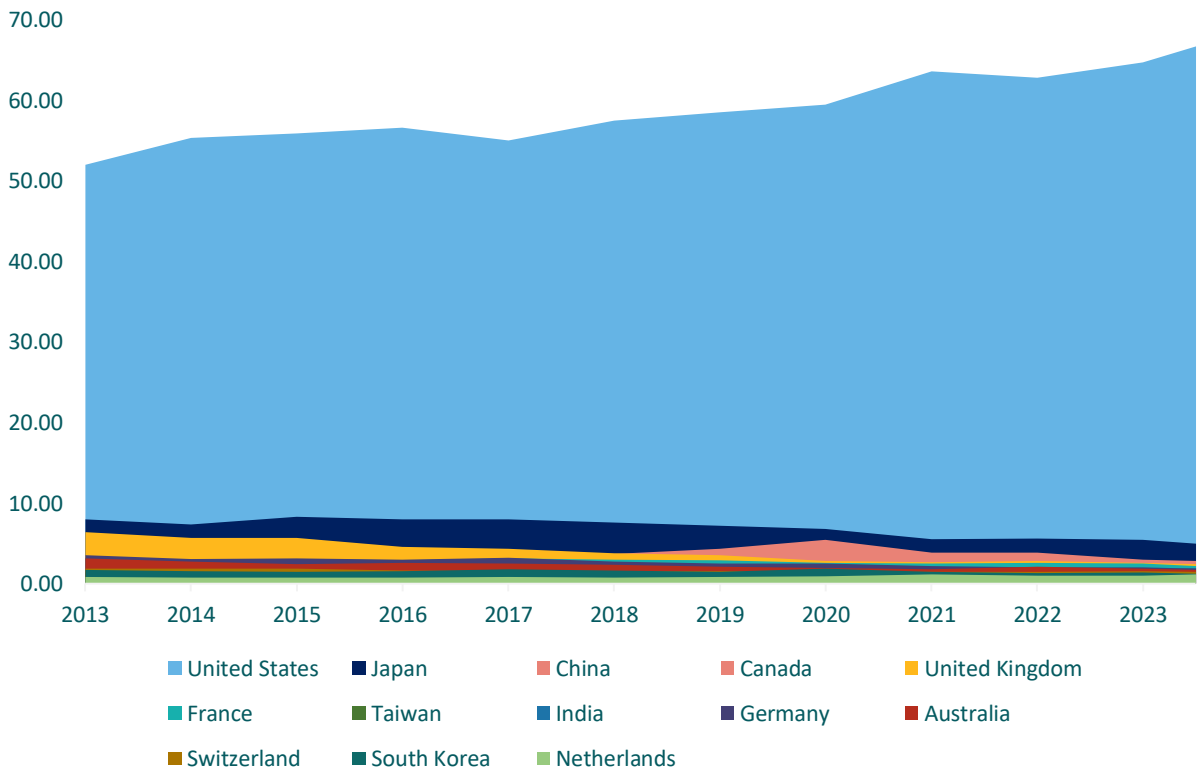
# Global equity markets do not reflect economic growth

## Share of Global GDP vs. Share of MSCI ACWI

China’s share of Global GDP (2023) – more than next six countries combined:



China’s share of MSCI ACWI (2024) – fourth largest stock market today:

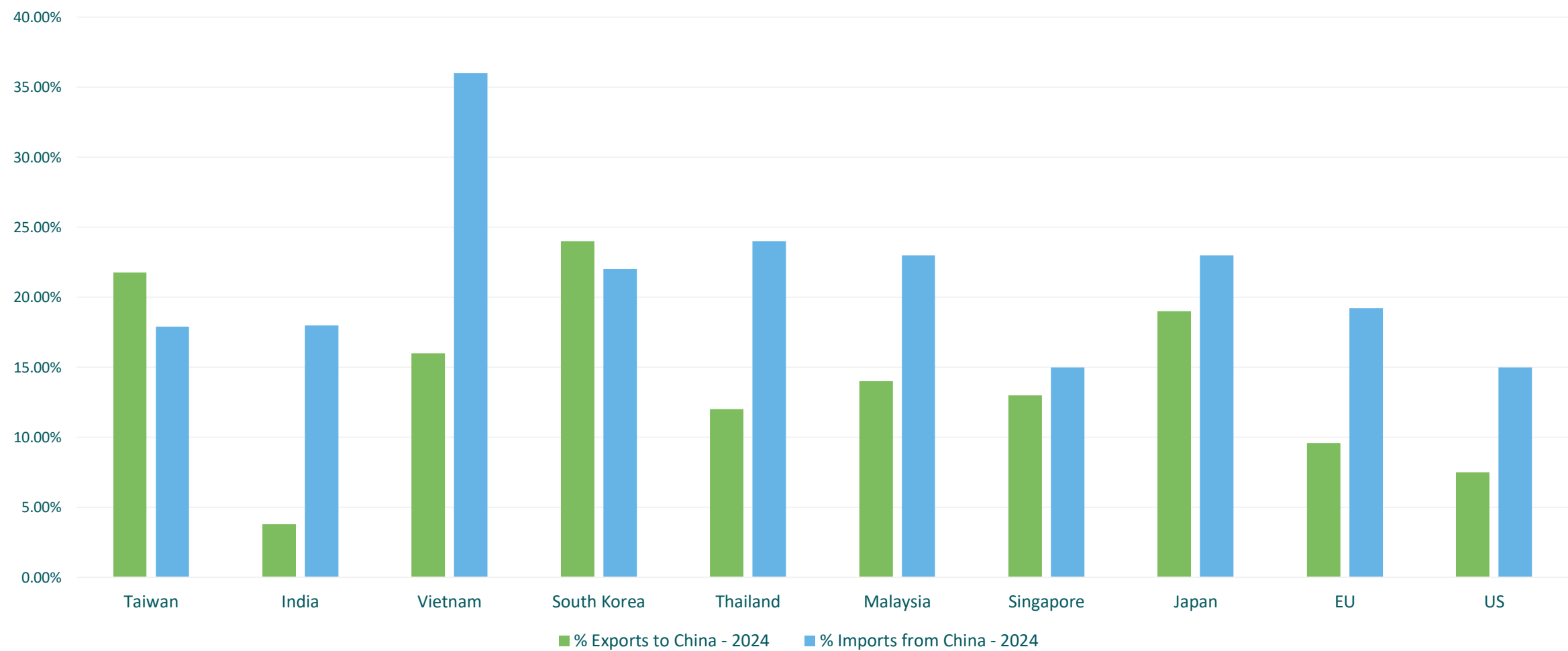


We ask: is it a risk to have zero equity exposure to the world’s second largest economy?

# China risk?

## Chinese supply chain integration across Asia runs deep

% exports to China & % imports from China:



# Look beyond big themes

Opportunities where people are not looking

What market says



Forecasts

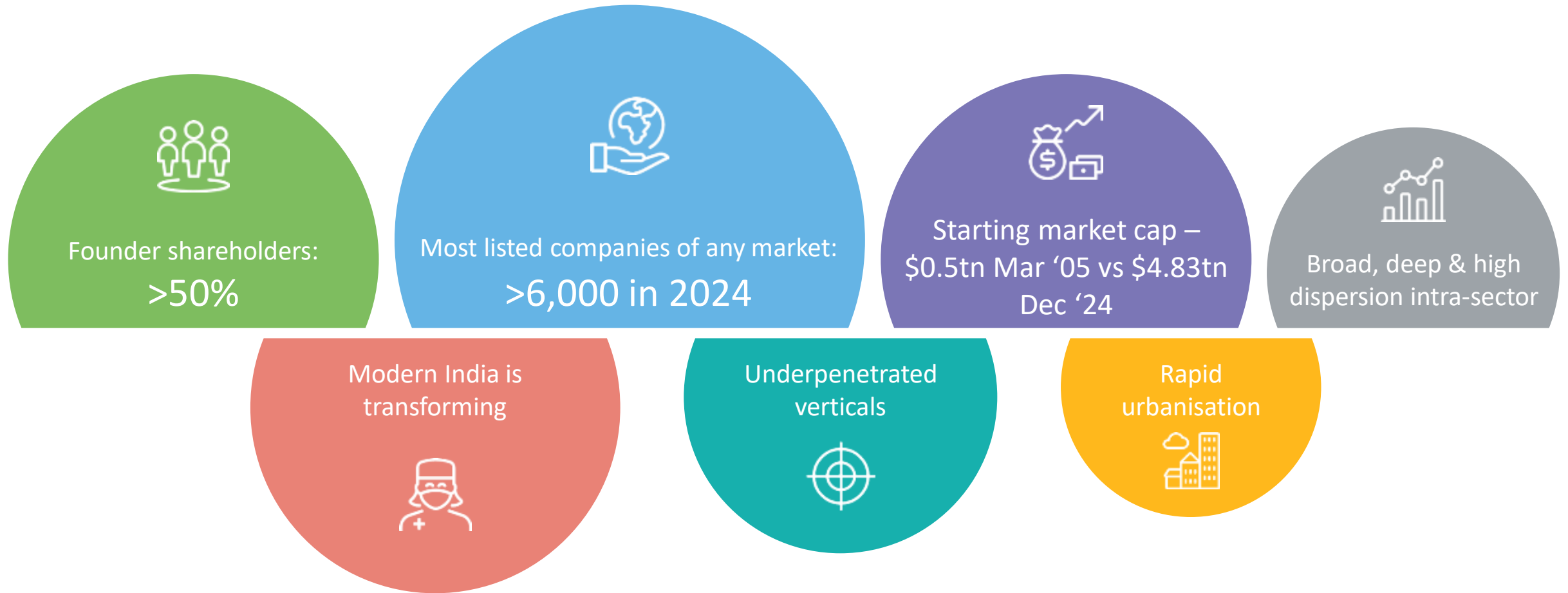
What we know

- Second hand demand tailwind
- Fully integrated eco system with dominant market share
- Emerging renovation demand

Simulation

# Why own the Indian equity market?

## Becoming broader, deeper & more innovative



Samsung is 25% of MSCI Korea vs HDFC at 7.5% of MSCI India

# India: a new story

## Global Leaders across multiple sectors

Sectors	India Leader	Global Leader	Indian Leader 20 Year Average ROE	Global Leader 20 Year Average ROE	Indian Leader 20 Year EPS CAGR	Global Leader 20 Year EPS CAGR
Aerospace & Defence	Bharat Electronics Ltd	RTX Corp	21.2	16.4	14%	-1%
Pharmaceuticals & Biotech	Sun Pharmaceuticals	Johnson & Johnson	20.7	24.9	16%	9%
Banks	HDFC Bank Ltd	JPMorgan Chase & Co	17.9	11.1	21%	12%
Automobiles	Tata Motors Ltd	Volkswagen AG	17.4	11.5	15%	15%
IT - Software	Tata Consultancy	Microsoft Corp	43.5	33.5	18%	15%
Ferrous Metals	Tata Steel Ltd	Glencore PLC	14.8	5.0	-1%	-6%
Cement & Products	Ultratech Cement Ltd	CRH PLC	18.0	10.7	29%	4%
Oil	ONGC	EXXON Mobil Corp	17.6	19.5	9%	4%
Construction	Larsen & Toubro Ltd	China State Construction	19.5	18.4	10%	15%
FMCG	Hindustan Unilever Ltd	Nestle SA-REG	69.3	19.7	11%	5%
Healthcare Services	Apollo Hospitals	Tenet Healthcare Corp	10.5	-5.8	15%	4%
Telecom Services	Bharti Airtel Ltd	Verizon Communications	11.1	30.0	12%	0%
Power	NTPC Ltd	ENEL SPA	10.9	12.0	7%	-1%
Insurance	Life Insurance Corp	PING AN Insurance Group	22.8	17.2	98%	15%



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