aberdeen Investments

November 2026

India in Motion:

Understanding the change and opportunities

James Thom, Senior Investment Director



aberdeeninvestments.com

Incredible !ndia

IMF sees India among fastest-growing major economies despite trimming FY27 GDP growth projection to 6.4%

ET Online · Last Updated: Jul 09, 2026, 12:41:00 PM IST

THE TALENT TSUNAMI: HARNESSING INDIA'S DEMOGRAPHIC DIVIDEND FOR GLOBAL IMPACT

Last updated: Jul, 2025

IBEF
INDIA BRAND EQUITY FOUNDATION

Size and age of workforce of India will play a significant role in its economic growth in the coming years.

by **EY India**
11 Apr 2023

India's consumer market to become world's second largest by 2030: Report

ANI · Last Updated: Jan 30, 2025, 02:14:00 PM IST

India raises infrastructure spending by 11.4% to record 12.2 trillion rupees for 2026-27

February 1, 2026 1:55 PM GMT+8 · Updated February 1, 2026

India climbs global manufacturing rankings amid China+1 shift

ET Online · Last Updated: Jul 08, 2026, 02:09:00 PM IST

India's $200 Million-An-Hour IPO Boom Shows Rise Of Retail Investors

Bloomberg News · India News · Oct 29, 2025 09:57 IST

India smashes growth forecasts as investment surges in April-June

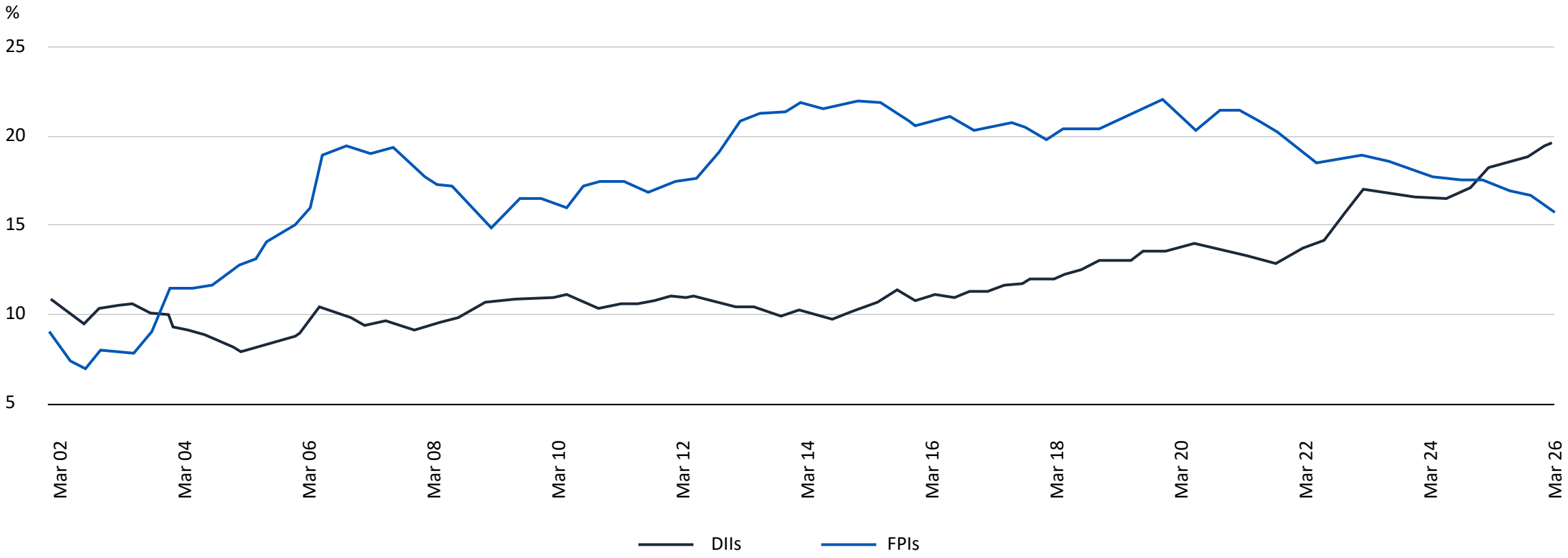
August 31, 2026 6:38 PM GMT+8 · Updated September 1, 2026

Source: Reuters, Economic Times, Bloomberg, EY, India Brand Equity Foundation.

Yet global investors remain on the sidelines… why?

Foreign Portfolio Investor ownership has declined to a 17-year low

Domestic vs Foreign Fund ownership



Source: CMIE Prowess, NSE EPR, March 2026.

Perception versus reality

Five common concerns about India that deserve a closer look



VALUATIONS

PERCEPTION

Expensive

☑

REALITY

Earnings growth and high returns



CURRENCY

PERCEPTION

Unpredictable

☑

REALITY

Strong FX reserves and macro buffers



GOVERNANCE

PERCEPTION

Bureaucratic

☑

REALITY

Scope for active management



ANTI-AI TRADE

PERCEPTION

Disconnected

☑

REALITY

Diverse, domestic growth drivers



ENERGY CRISIS

PERCEPTION

Vulnerable

☑

REALITY

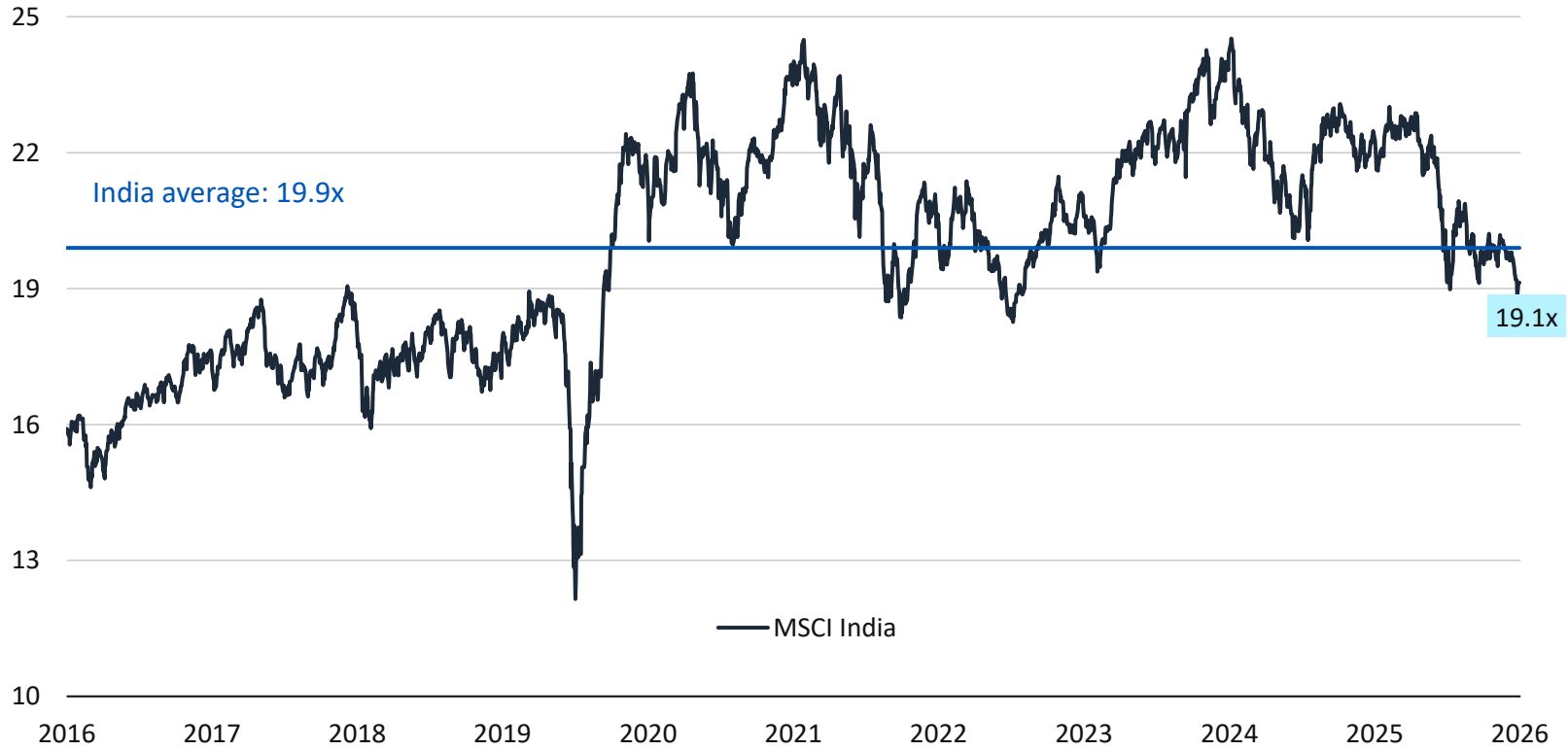
Investments into energy security and power generation

Source: Aberdeen.

India looks expensive versus EM, but…

Higher returns and strong earnings growth help justify India's valuation premium

MSCI India price-to-earnings*



- Always expensive
- Quality premium
- Sustainable earnings growth
- Below historical average

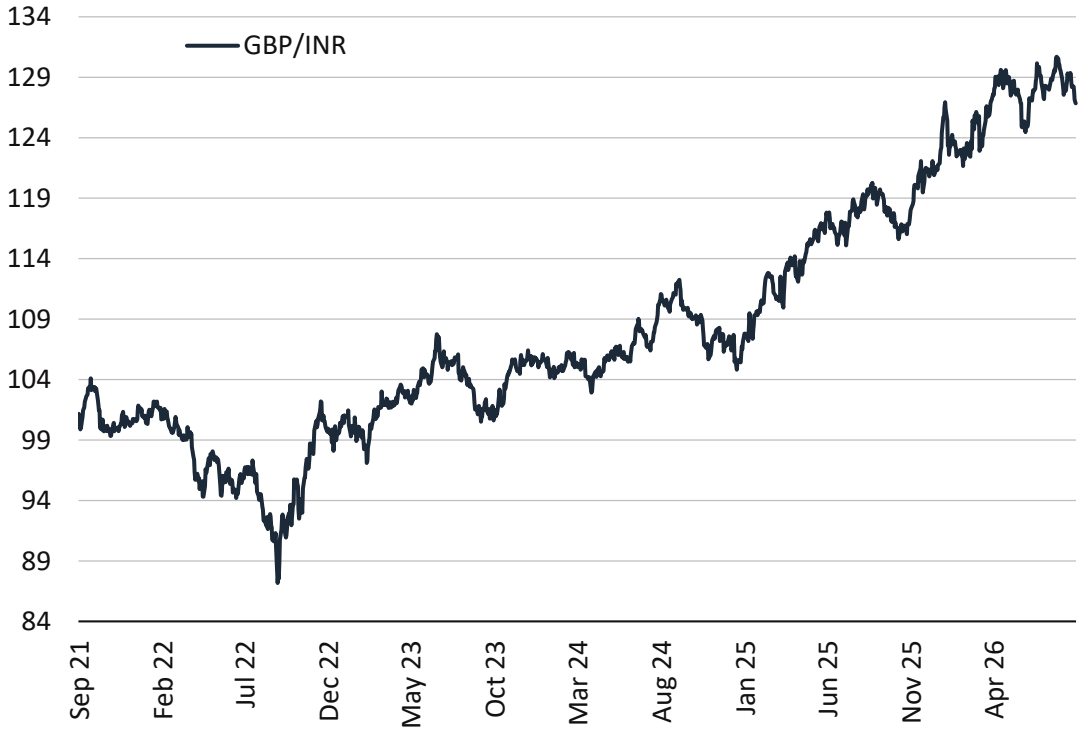
Source: Bloomberg, September 2026. For illustrative purposes only. No assumptions regarding future performance should be made. *Rolling forward 12 months estimates. Estimates are offered as opinion and are not reflective of potential performance. Estimates are not guaranteed and actual events or results may differ materially.

Past performance does not predict future returns.

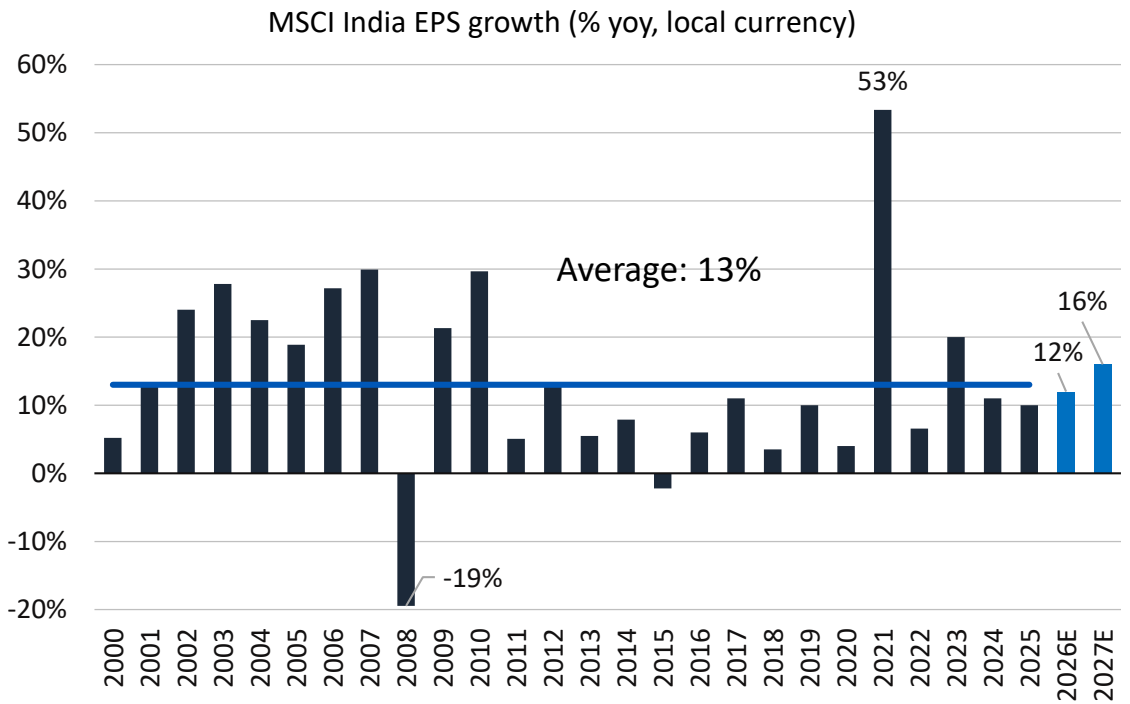
The rupee may weaken, but India keeps growing

Corporate earnings have grown faster, supporting positive long-term returns for UK investors

Rupee depreciation is a fact of life…



…but earnings growth has more than compensated



Source: (LHS) Bloomberg, September 2026 (RHS) Bloomberg, I/B/E/S, MSCI, Goldman Sachs Global Investment Research, August 2026. For illustrative purposes only. No assumptions regarding future performance should be made. Estimates are offered as opinion and are not reflective of potential performance. Estimates are not guaranteed and actual events or results may differ materially.

Past performance does not predict future returns.

GOVERANCE

India’s reform flywheel

A decade of foundation building; ease of doing business improved

Foundations Built

- Macro stabilisation
- GST reforms
- Digital Public Infrastructure
- Bank clean-ups
- Infrastructure build-up
- Manufacturing policy
- Real estate regulation
- Bankruptcy law

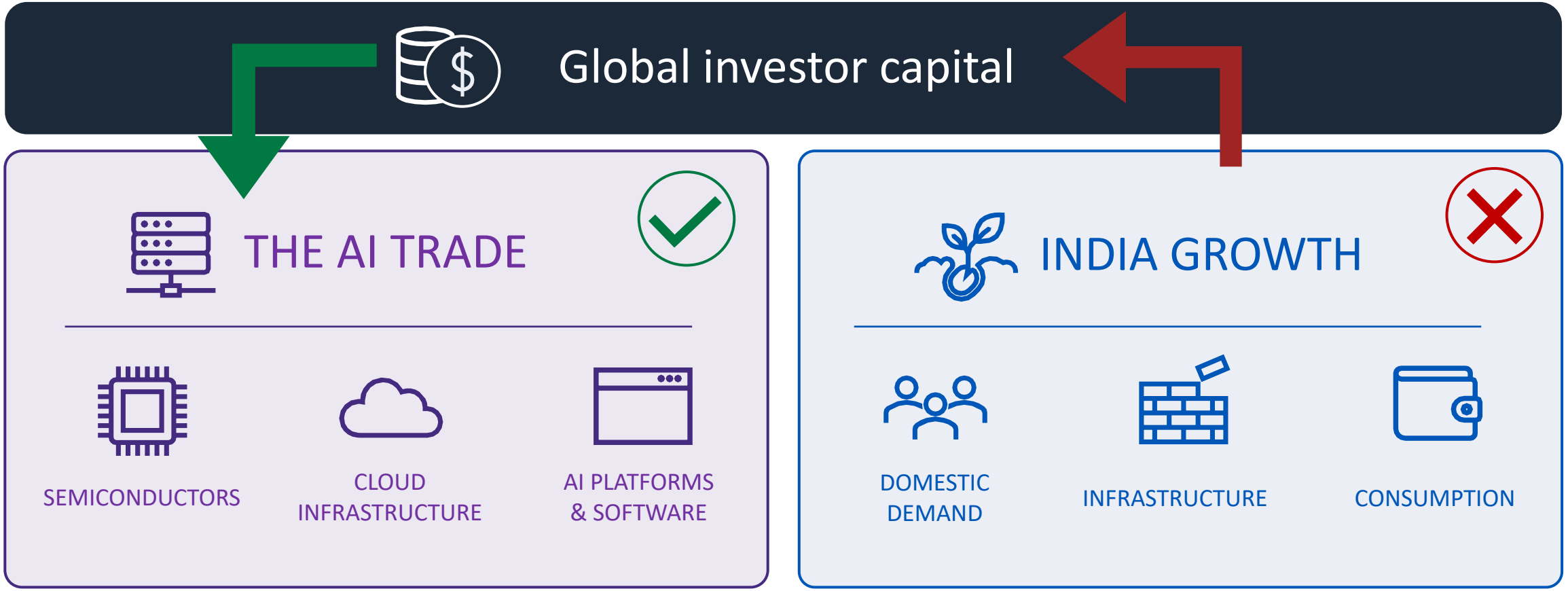
UPCOMING

- Labour code implementation
- Land digitisation
- Agriculture reforms
- Healthcare spending
- Climate & energy security

Source: Morgan Stanley, Aberdeen, September 2026.

India as the anti-AI trade

Global investors in 2026 have favoured direct AI beneficiaries, mainly in North Asia

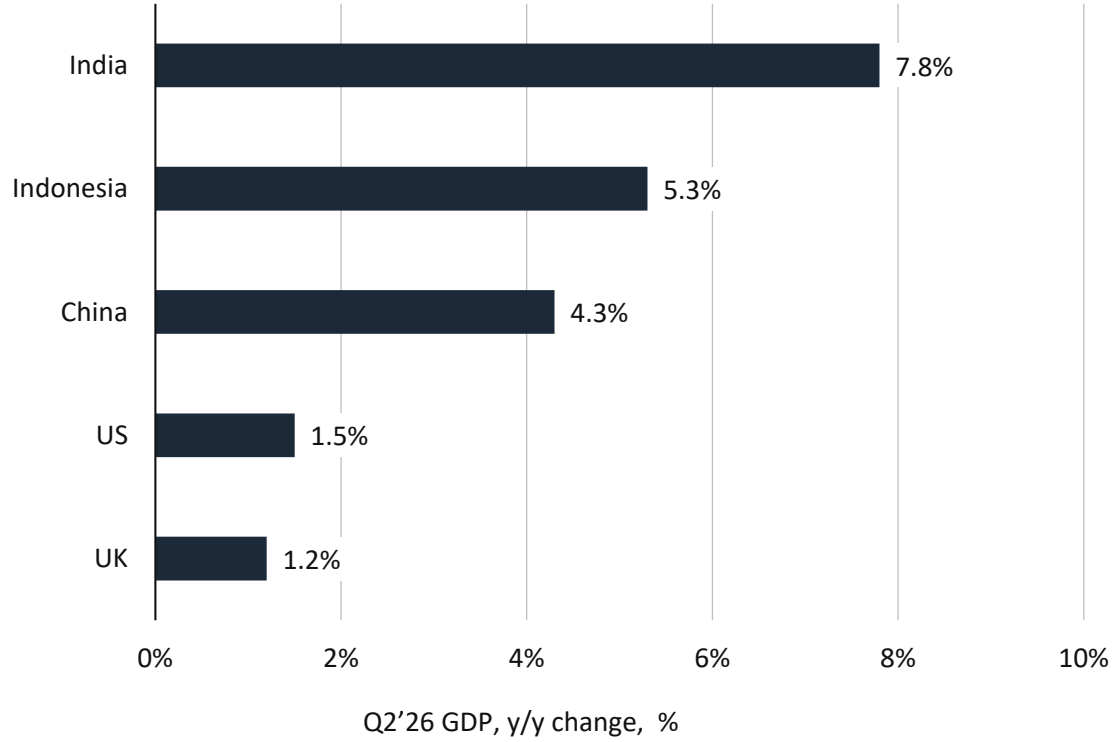


Source: Aberdeen.

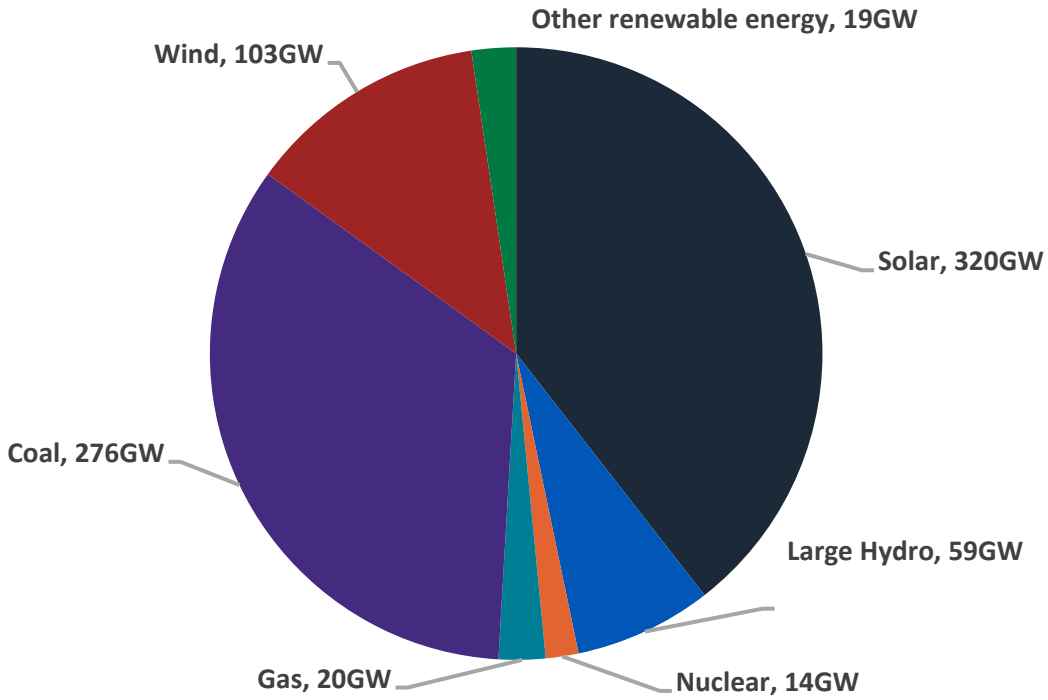
India’s growth proven resilient despite higher oil prices

Rising energy costs have yet to derail the trajectory

India is still growing at a faster clip than peers



Expected Installed Capacity by F2031, gigawatts

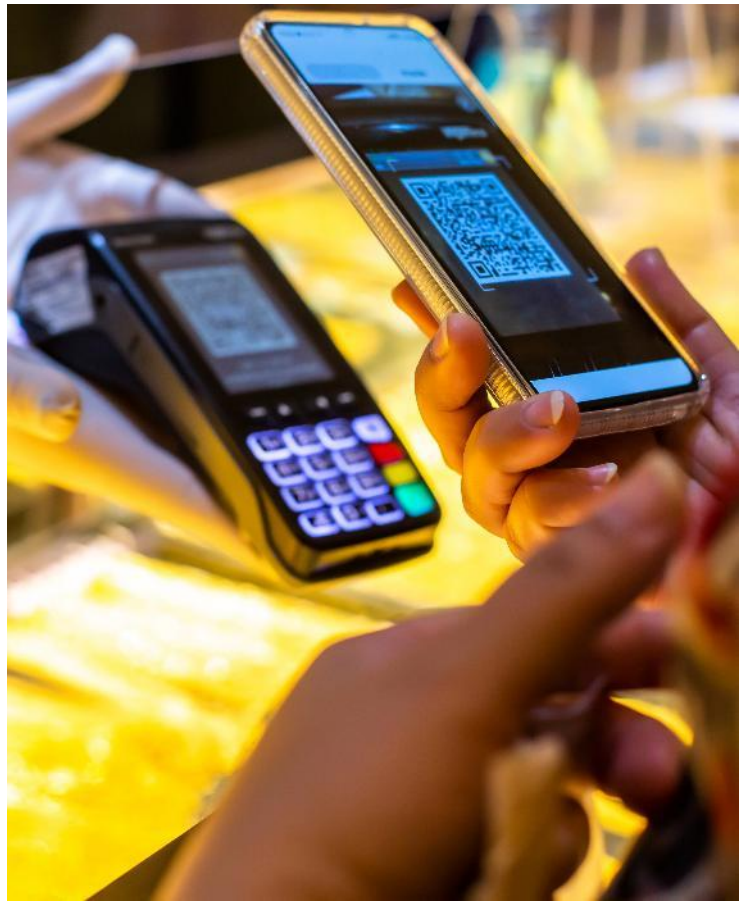


Source: (LHS) Bureau of Economic Analysis, Office of National Statistics UK, Statistics Indonesia, National Bureau of Statistics of China, Press Information Bureau (India), September 2026. (RHS) Central Electricity Authority, Morgan Stanley, April 2026. Forecast is offered as opinion and is not reflective of potential performance. Forecast is not guaranteed and actual events or results may differ materially.

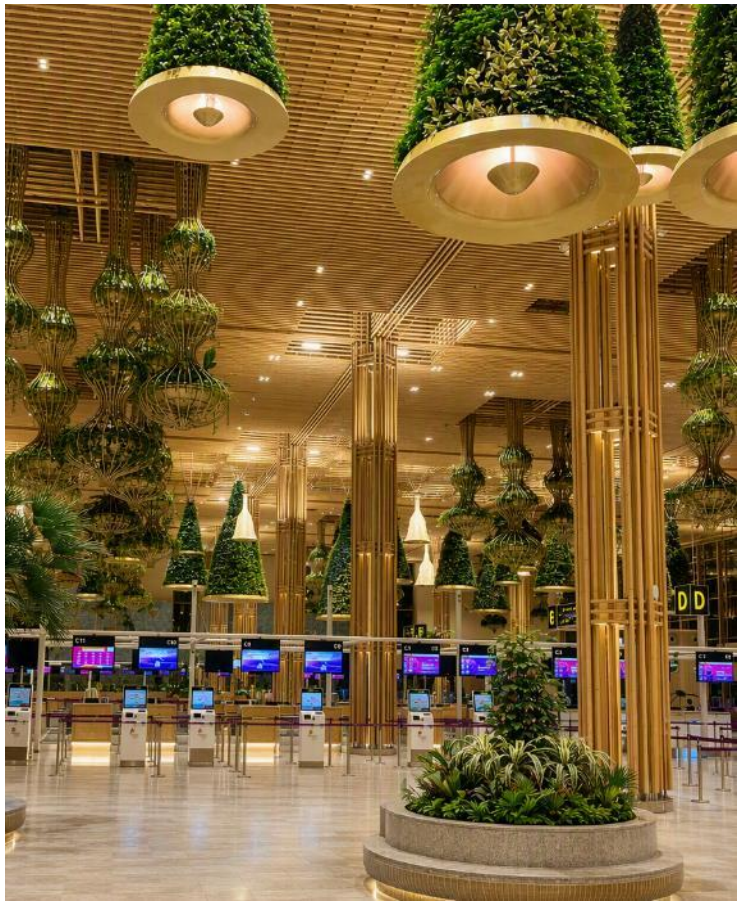
Past performance does not predict future returns.

What growth looks like on the ground

A more connected, mobile, and aspirational India







Source: Aberdeen.

India is more than an IT software services story

Six structural themes tied to growth are broadening the opportunity set



PREMIUMISATION



BUILDING INDIA



FINANCIALISATION



DIGITALISATION



ENERGY TRANSITION/SECURITY

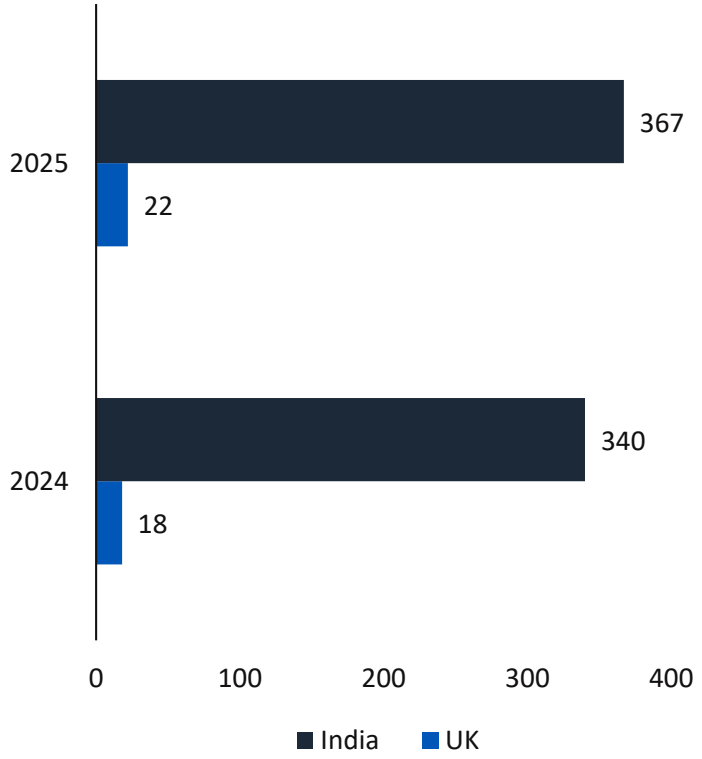


HEALTH CARE

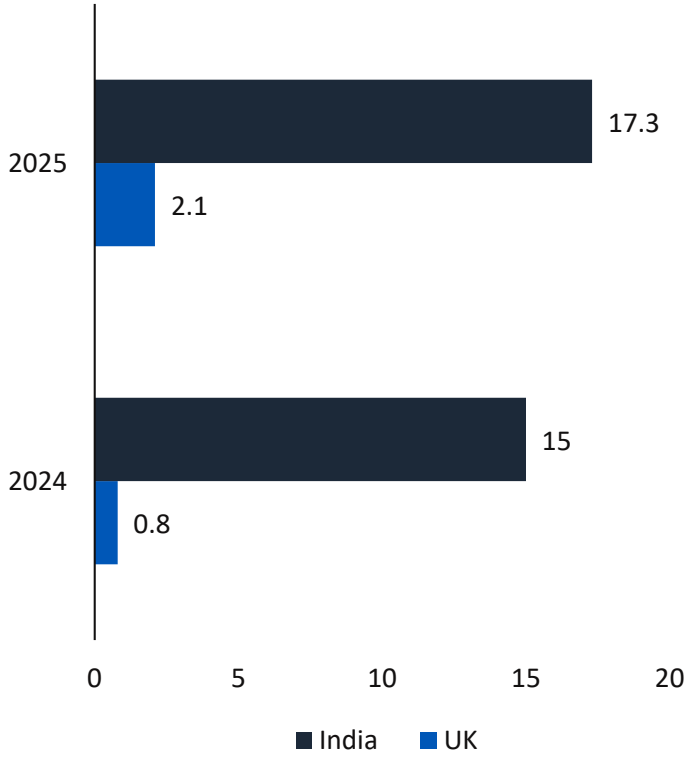
A vibrant IPO market

India's market is broadening with new listings of innovative companies

Number of IPOs: India vs UK



IPO proceeds: India versus UK (GBP bn)



Source: Fortune India, India dominates global IPO activity with 367 issues, $22.9bn raised (29 Dec 2025); EY, IPO Eye Q4 2025 (Jan 2026). IPO counts refer to calendar years 2024 and 2025.

Source: EY Global IPO Trends 2025; EY IPO Eye Q4 2025.

© owned by each of the corporate entities named in the respective logos. Companies selected for illustrative purposes only to demonstrate the investment management style described herein and not as an investment recommendation or indication of future performance.

Seeing India first-hand

Regular research trips help us understand companies beyond media headlines and balance sheets











Finding opportunities behind the themes

Translating ideas and insights into investments

Sai

- India's emerging contract drug manufacturer champion
- Capturing the global China + 1 supply chain shift
- Leveraging rising pharmaceutical R&D outsourcing demand

THE PHOENIX MILLS LIMITED

- Play on India's rising aspirational consumer
- Owner of India's premium destination malls
- Long runway for growth through new mall developments and retail space additions

Pidilite

- India's 3M
- Beneficiary of housing, renovation, and infrastructure growth
- Asset-light business with strong cash generation and consistent earnings growth

How we choose companies

1. **Quality**
2. **Built to last**
3. **Competitive advantage**
4. **Governance**

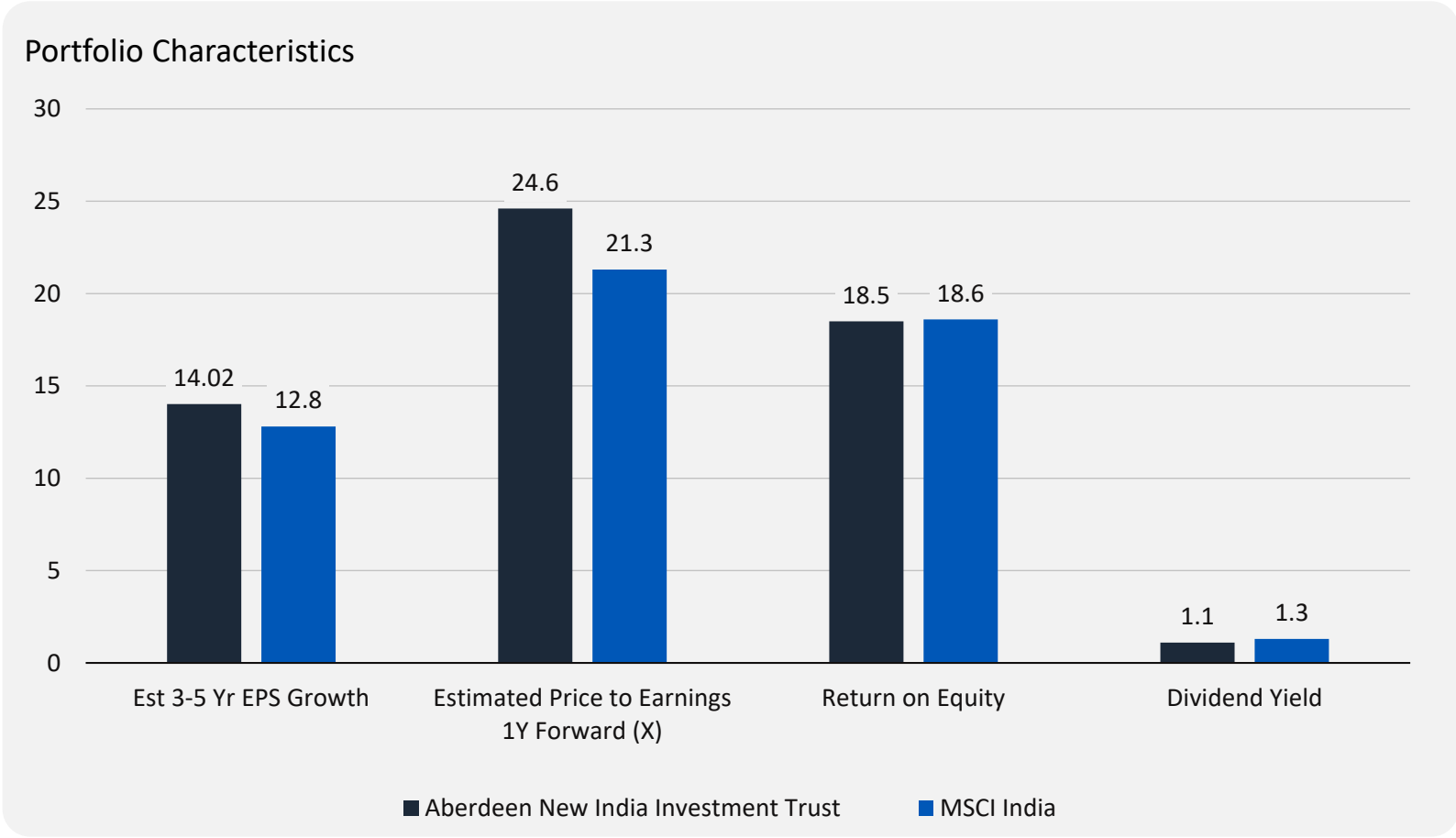


Ideas are backed by fundamental research and a rigorous peer review process

Source: Aberdeen. © owned by each of the corporate entities named in the respective logos.

A differentiated source of long-term growth

Focused access through the Aberdeen New India Investment Trust



Why consider India?

- Structural Growth
- Diversification
- Multiple Themes

To find out more

Visit the Aberdeen New India Investment Trust website at:
https://www.aberdeeninvestments.com/en-gb/anii

Source: Aberdeen, August 2026.

aberdeen Investments

Appendix

Aberdeen New India Investment Trust

Long term quality: Seeking world-class, well governed companies at the heart of India's growth

What is the strategy?	• Active Indian equity strategy, focused on bottom-up stock selection with long term quality outcome • Best ideas – High conviction with 30-50 holdings
How is it managed?	• First-hand research is cornerstone of investment process • Stock selection based on long term quality approach, not benchmark driven • Emphasis on engagement with portfolio companies • Independent, Buy and Hold – we are owners of companies, not just investors
Outcomes	• High-quality portfolio – more profitable, stronger balance sheets • Concentrated, conviction-driven all-cap portfolio of India's best companies^ • Long-term performance track record

Source: Aberdeen, July 2026.
^ Versus benchmark: MSCI India (net).

Aberdeen New India Investment Trust

Performance summary

As of 30 September 2026	Cumulative							Annualized
Performance (%)	1 M	3 M	YTD	1 Yr	3 Yrs[1]	5 Yrs[1]	10 Yrs[1]	Since Inception[1] 31/12/2004
Share Price	-4.1	-3.1	-11.2	-8.9	6.1	1.1	6.2	9.9
NAV [2]	-4.2	-3.4	-10.7	-9.4	2.0	0.7	5.8	n/a
MSCI India Index	-5.0	-5.6	-13.7	-9.4	0.9	2.6	7.4	10.6
Fund (gross)	-4.5	-2.7	-9.7	-8.0	3.5	1.8	7.4	12.8
Relative difference	0.5	2.9	4.0	1.4	2.6	-0.8	0.0	2.2

Discrete Performance (%)	30/09/2026	30/09/2025	30/09/2024	30/09/2023	30/09/2022
Share Price	-8.9	-5.2	38.5	0.7	-12.4
NAV [2]	-9.4	-12.5	34.0	-1.7	-1.0
MSCI India Index	-9.4	-11.4	28.2	1.1	9.3

Source: Aberdeen, GBP, 30 September 2026.
Benchmark: MSCI India Index.
[1] Annualised.
[2] Including current year revenue.

Past performance does not predict future returns.

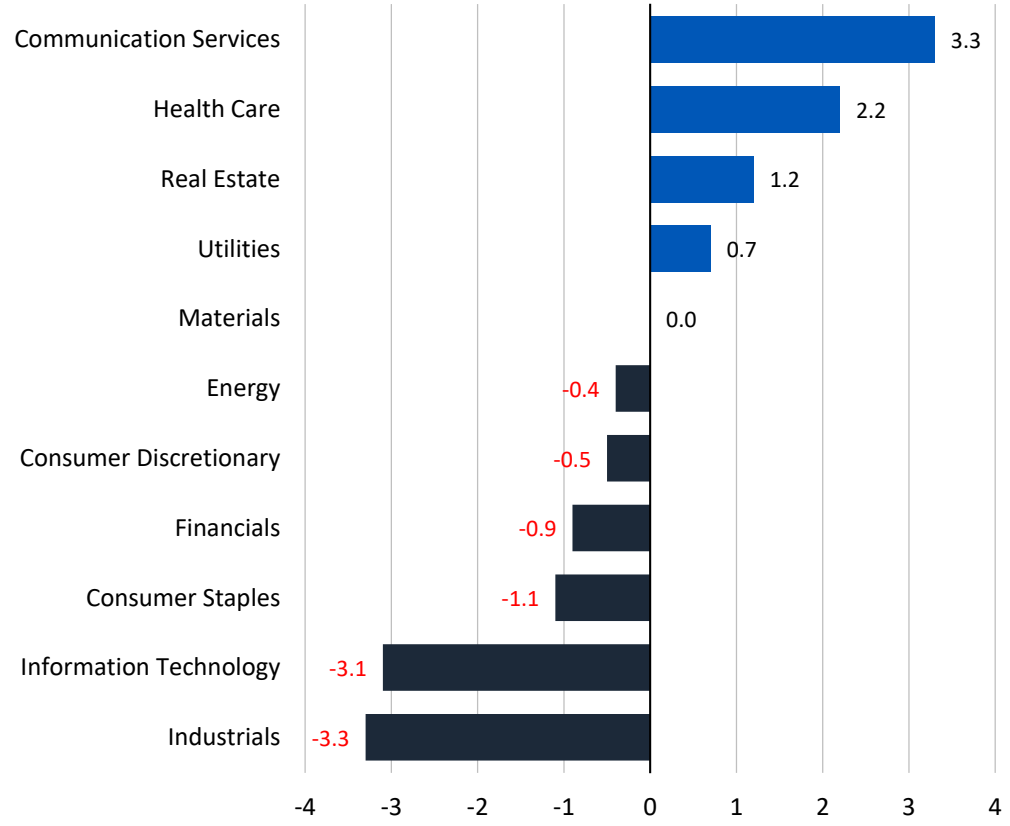
Investment returns and principal value will fluctuate and shares, when sold, may be worth more or less than original cost. Current performance may be lower or higher than the performance quoted. NAV return data includes investment management fees, custodial charges and administrative fees (such as Director and legal fees) and assumes the reinvestment of all distributions. The Fund is subject to investment risk, including the possible loss of principal. Returns for periods less than one year are not annualized.

Our differentiated positioning

Large absolute exposure to financials, relative overweight to comm services and health care

Sector	Fund (%)	Benchmark (%)
Financials	29.3	30.2
Consumer Discretionary	12.3	12.8
Health Care	9.3	7.1
Materials	8.7	8.7
Communication Services	8.4	5.1
Industrials	7.7	11.0
Energy	7.3	7.7
Utilities	4.7	4.0
Consumer Staples	4.1	5.2
Information Technology	3.6	6.7
Real Estate	2.6	1.4
Cash	1.9	--
Total	100.0	100.0

Relative sector position (%)



Source: Aberdeen, Factset, 30 September 2026.
Benchmark: MSCI India Index.
Figures may not always sum to 100 due to rounding. Sector allocations are subject to change.

Top 10 Holdings

Backing our highest-conviction ideas

Rank	Top 10 holdings	Fund (%)	Benchmark (%)	Difference (%)
1	ICICI Bank	8.4	5.6	2.8
2	HDFC Bank	6.4	6.4	0.0
3	Bharti Airtel	6.3	3.9	2.3
4	Mahindra & Mahindra	4.3	2.0	2.2
5	Torrent Pharma	3.6	0.5	3.0
6	Bajaj Finance	3.0	1.9	1.1
7	Aegis Logistics	2.9	0.0	2.9
8	NTPC	2.8	1.1	1.7
9	Phoenix Mills	2.6	0.3	2.3
10	SBI Life Insurance	2.6	0.6	2.0
	Total	**43.0**	**22.5**	**--**

Source: Aberdeen, Factset, 30 September 2026.
Benchmark: MSCI India Index.
These securities have been used for illustrative purposes only to demonstrate the investment management style, not as an indication of performance and should not be considered as a solicitation or recommendation of these securities. Holdings are subject to change.

aberdeen Investments

Questions

Disclaimers

BLOOMBERG® is a trademark and service mark of Bloomberg Finance L.P. and its affiliates (collectively "Bloomberg"). BARCLAYS® is a trademark and service mark of Barclays Bank Plc (collectively with its affiliates, "Barclays"), used under license. Bloomberg or Bloomberg's licensors, including Barclays, own all proprietary rights in the Bloomberg Barclays Indices.

The MSCI information may only be used for your internal use, may not be reproduced or re-disseminated in any form and may not be used as a basis for or a component of any financial instruments or products or indices. None of the MSCI information is intended to constitute investment advice or a recommendation to make (or refrain from marketing) any kind of investment decision and may not be relied on as such. Historical data and analysis, should not be taken as an indication or guarantee of any future performance analysis forecast or prediction. The MSCI information is provided on an 'as is' basis and the user of this information assumes the entire risk of any use made of this information. MSCI, each of its affiliates and each other person involved in or related to compiling, computing or creating any MSCI information (collectively, the 'MSCI' Parties) expressly disclaims all warranties (including without limitation, any warranties of originality, accuracy, completeness, timeliness, non-infringement, merchantability and fitness for a particular purpose) with respect to this information. Without limiting any of the foregoing, in no event shall any MSCI Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including, without limitation, lost profits) or any other damages (www.msci.com).

J.P. Morgan. Information has been obtained from sources believed to be reliable, but J.P. Morgan does not warrant its completeness or accuracy. The Index is used with permission. The Index may not be copied, used or distributed without J.P. Morgan's prior written approval. Copyright 2026, J.P. Morgan Chase & Co. All rights reserved.

© 2026 Morningstar. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results. For more detailed information about Morningstar's Analyst Rating, including its methodology, please go to: http://corporate.morningstar.com/us/documents/MethodologyDocuments/AnalystRatingforFundsMethodology.pdf.

ESG: Applying ESG and sustainability criteria in the investment process may result in the exclusion of certain securities. Such securities could be part of the benchmark against which the strategy is managed or be within the universe of potential investments. This may have a positive or negative impact on performance. Managers may take different approaches when integrating ESG and sustainability criteria into investment decisions. This means that it may be difficult to compare strategies with ostensibly similar objectives and that these strategies will employ different security selection and exclusion criteria. Consequently, the performance profile of otherwise similar vehicles may deviate more substantially than might otherwise be expected. A degree of subjectivity is required and this will mean that a fund may invest in a security that another manager or an investor would not.

Important information

Past performance does not predict future returns. The value of investments, and the income from them, can go down as well as up and clients may get back less than the amount invested.

The information contained in this document should not be considered as an offer, solicitation or investment recommendation to deal in the shares of any securities or financial instruments. It is not intended for distribution or use by any person or entity who is a citizen or resident of or located in any jurisdiction where such distribution, publication or use would be prohibited. Nothing herein constitutes investment, legal, tax or other advice and is not to be relied upon in making an investment or other decision. No recommendation is made, positive or otherwise, regarding individual securities mentioned. This is not an invitation to subscribe for shares in the fund and is by way of information only.

The information contained herein including any expressions of opinion or forecast have been obtained from or is based upon sources believed by us to be reliable but is not guaranteed as to the accuracy or completeness.

Any data contained herein which is attributed to a third party ("Third Party Data") is the property of (a) third party supplier(s) (the “Owner”) and is licensed for use by Aberdeen*. Third Party Data may not be copied or distributed. Third Party Data is provided “as is” and is not warranted to be accurate, complete or timely. To the extent permitted by applicable law, none of the Owner, Aberdeen* or any other third party (including any third party involved in providing and/or compiling Third Party Data) shall have any liability for Third Party Data or for any use made of Third Party Data. Neither the Owner nor any other third party sponsors, endorses or promotes the fund or product to which Third Party Data relates.

*Aberdeen means the relevant member of the Aberdeen Group, being Aberdeen Group plc together with its subsidiaries, subsidiary undertakings and associated companies (whether direct or indirect) from time to time.

To help you understand this company and its portfolio and for a full explanation of risks, its overall risk profile and key terms used in this document please refer to the Pre-Investment Disclosure Document for this Company and the latest Annual Report. These documents along with other information on the company are available on our website www.aberdeeninvestments.com/en-gb/trusts

United Kingdom: Issued by abrdn Fund Managers Limited, registered in England and Wales (740118) at 280 Bishopsgate, London EC2M 4AG. Authorised and regulated by the Financial Conduct Authority in the UK.

AA-201026-214307-1